



## CALL FOR APPLICATIONS

### *Introducing innovation in the work of civil society organizations through SOCIAL ENTREPRENEURSHIP*

The overall objective of the project is to contribute to the sustainable development of civil society by strengthening the capacities of organizations, by incorporating the values and component of social entrepreneurship in their work. The project is supported by the French Embassy.

### **The program**

The trainings will take place on **2<sup>nd</sup> and 3<sup>rd</sup> of November 2017**. The training is to be attended by at least 20 representatives of civil society organizations from the territory of Skopje. It will consist of 7 modules:

- MODULE 1. Building a better world
- MODULE 2. Creating Social change
- MODULE 3. Connecting with stakeholders
- MODULE 4. Accounting for quality and impact
- MODULE 5. Involving people and leading
- MODULE 6. Achieving financial sustainability
- MODULE 7. Planning social enterprise

Participants will have to define specific social business ideas from within the work of the organizations they come from and develop a business plan for them, with particular focus on a sustainable financial component.



## Selection criteria

- Civil Society Organizations working in the Republic of Macedonia,
- Organizations that do not exist for more than 10 years and have fewer than 10 employees,
- Preference will be given to the organizations lacking a sustainable financial model and are mainly dependent on financing their projects through local and foreign donors,
- The project will involve and promote existing social entrepreneurs and organizations that have applied the concept of social entrepreneurship in their work, as positive examples and collaborators who will "propagate" the project goals.

## How can you apply?

To apply for the program, please send us the following documents:

- CV for nominated candidates from your organization (maximum 2 candidates per organization),
- Letter of support for the nominated candidates (with signature and stamp)
- Statement of incorporation from the organization, not older than 1 year

Please send the application package with **all** documents indicated above no later than 23 October 2017 to Nazlije Iseni Kurtishi at [nazlije@zipinstitute.mk](mailto:nazlije@zipinstitute.mk).